

## Make your network count

Adding value within an accountancy firm

Building the technology foundations to allow for growth and enhanced client care.

### EXECUTIVE SUMMARY

**Customer name:** Lovewell Blake

**Location:** East Anglia

**Industry:** Professional Services

**Organisation size:**  
7 offices, serving more than 10,000 customers.

**Challenge:**  
Eliminating saturation across connections at both large and smaller sites.

**Solution:**  
A mixed MPLS solution consisting of EFM and fibre connectivity, increased bandwidth.

**Results:**  
Drastically improved bandwidth and network functionality, future-proofed to grow with business.

### THE CHALLENGE

Lovewell Blake provides a full range of audit and accounting services to over 10,000 clients. Their head office is based in Norwich with further offices giving them a solid presence throughout East Anglia. They had been experiencing problems such as saturation of the existing outdated MetroVPN solution; the business needed extra capacity that newer technologies could offer. They also required a network that could grow with the company, matching their plans for expansion.

### THE SOLUTION

Impressing Lovewell Blake with their level of expertise and bespoke solution offering, GGR were chosen as their new provider. A mixed MPLS solution consisting of EFM and fibre connectivity was installed at the larger sites to increase bandwidth and enhance network functionality. ADSL lines were installed at the smaller sites, providing very little contention compared to previous.

The office relocation project was completed with seamless migration to the new site with new circuits and layer 3 switching installed. GGR engineers worked out of hours to ensure business productivity was maintained and no disruption occurred during working hours.

### BENEFITS

- Capacity for future-proofing their network for the next few years.
- Time and cost savings from improved network functionality.
- Confidence for future projects and further expansion.

“We were very impressed with GGR, their level of expertise and the solution they proposed. What also impressed us was the speed of their responses to our questions; other providers fell very short in this area. Since implementing our new WAN we have engaged GGR on other projects. All GGR’s engineers have outstanding knowledge and professionalism and nothing is ever too much bother. I would not hesitate to recommend GGR to any sized company.”

**Robin Wright, IT Network Manager,  
Lovewell Blake LLP**