



**GGR**  
**COMMUNICATIONS**  
BUSINESS VoIP | DATA SECURITY | MANAGED NETWORKS



# Case Study

## Anglian Home Improvements

Established in 1966, Anglian Home Improvements are the UK's leading supplier of home improvement solutions. With over 40 years experience in windows, doors and conservatories, Anglian provide products to complement individual homes and have built up an enviable reputation countrywide.

### The Challenge

The existing Anglian network was no longer fit for purpose. Their system had limited bandwidth and high expenditure, leading to a poor value for money network. Anglian required a new solution which could provide the bandwidth where it was needed and still reduce annual overheads.

### The Solution

GGR migrated Anglian's network across to a Virtual Private Network (VPN) with ISDN backup, sourcing equipment and managing the relationship with the network carrier. The private circuit at each office was replaced with a Telstra DSL internet connection. This meant all regions knew when they were connected and had greater bandwidth at all times.

### The Outcome

Anglian was left with a network which was installed with minimum disruption to the business. The bandwidth was increased 20 times and cost a fraction of the original outlay. The savings made paid for 25 sites to be fitted with new wireless and switching within 12 months.

"The professionalism of the GGR engineers and the close working relationship that they have with Anglian Home Improvements, ensure that they have a similar knowledge to our own internal staff. I have no qualms about recommending GGR Communications to prospective suppliers, for installation, supply and network management."

Andy Browne, Head of ICT, Anglian Group

### Managed Networks

Advantages of a Managed Network with GGR Communications

Proactive end-to-end management

Converged network implementation and migration

24x7 maintenance and fault management

Supplier relationships ensure best value for clients

Expert industry knowledge gives best practice solutions